

A Special Executive Briefing

**“Pathways to Success”
An Overhaul of Medicare’s ACO Program:
What Does It Entail?**

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Introduction

This article attempts to answer the most pressing changes to the ACO rules as published in the December 31, 2018, Federal Register. A majority of the entries will have corresponding page numbers located in the footer. A table has been created from the Table of Contents, for the reader with corresponding page location to quickly identify areas that maybe of interest for further reading.

A Table of Tables identifies the Tables within the Federal Register Vol. 83, No. 249 /Monday, December 31, 2018 /Rules and Regulations.

Background

ACO's were envisioned as a method by which the Centers for Medicare and Medicaid Services (CMS) could control spending while gaining quality and improved outcomes for their Fee For Service (FFS) beneficiaries.

Several years into this experiment it has become abundantly clear that of the 561 ACO's, some are doing much better than others.¹

CMS will decrease the initial six-year risk free ACO track 1 and 2 to no more than three years for "New" Low Revenue (Rural) or Physician led ACO's and two years for all others.

Executive Summary

The reasoning for this change going forward as of July 1, 2019 is:

- The rule is projected to achieve \$2.9 billion in savings over ten years.
- Incentives to bring healthcare providers into the ACO program, while ensuring the transition to value, protects taxpayers and includes patients taking charge of their healthcare and choices.
- A reduction in the amount of time that an ACO can remain in the program without taking accountability for healthcare spending risk.
- Increases flexibility for certain performance-based risk ACOs to encourage innovation and expand access to high-quality services that are convenient for patients, including Telehealth services provided at a patient's place of residence.
- Driving innovation and efficiency and to ensure regulations are not hindering the development of new ways of delivering care
- Patient involvement that includes incentives that can be derived from the ACO's shared savings as long as it is allowed by CMS (Anti-Kickback).
- Patient portals and electronic communications from the ACO's that allow patients to better control their healthcare options and how participating in ACO's can shape their healthcare.
- To ensure rigorous financial benchmarking for ACOs, by incorporating regional spending factors in establishing an ACO's target spending during the entire agreement periods,
- Also providing accurate point of comparison for evaluating ACO performance.

¹ "Smaller, physician-led or "low revenue" ACOs – many of which are in rural areas – have shown greater success in controlling costs than hospital-led ACOs, which is an example of why CMS is focused on promoting competition in healthcare marketplaces and ensuring that patients have choices of where to obtain care".(CMS Blog: "Pathways to Success," an Overhaul of Medicare's ACO Program)

<https://www.cms.gov/blog/pathways-success-overhaul-medicares-aco-program>)

- Changes to the benchmarking process for ACOs also promote greater alignment between the ACO program and Medicare Advantage secondary Insurance products. How CMS intends to achieve these improvements are expressed in the five following areas. The five areas of Improvement are²:
 1. Accountability - Accelerated risk-sharing tracks 2-3 years vs. 5 years.
 2. Competition – Physician lead and rural ACO’s independence encourages beneficiary choice.
 3. Engagement – Beneficiaries are in control of their healthcare while incentives can be offered by the ACO’s for their participation
 4. Integrity – Opportunity for gaming the system is decreased.
 5. Quality – Sharing of quality data among providers for improved outcomes while addressing and combating the opioid addiction.

The majority of ACO’s will be in a higher risk pool by 2020.

Major Changes:

1. New ACO’s, risk free time frame is decreased from six years to two years.
2. Contracts will be for three years rather than five.
3. As of July 1, 2019, 83 ACO contracts are due for renewal. These new contracts will be initiated under a higher shared risk arrangement. A six-month transition period will be included, considered a six-month first performance year.
4. Track 1 and 2 are replaced with Track 1+, Basic A-E and Track 3 now referred to as “Enhanced” is retained.
5. Termination (contractual or otherwise) and reinstatements will not erase shared risk payments due.³
6. Reinstatement with greater than 50% participants of a terminated ACO will be subject to a complicated calculation methodology of risk assignment. An ACO terminating in the second or third year and reinstating thereafter will not assure a lower risk assignment. Thereby, avoiding “gaming” of the system.⁴
7. Caps on regional adjustment relief for ‘Extreme and Uncontrollable’ circumstances hurricanes Harvey, Ivan, Maria California wildfires.⁵
8. ACOs affected by a disaster in any month of 2019, CMS would use the alternative scoring methodology specified in §425.502(f) to determine the quality performance score or the 2019 quality reporting period.⁶
9. ACOs participating in the 6- month performance year from July 1, 2019, through December 31, 2019, are required to contract with a CMS-approved vendor to administer the CAHPS for ACOs survey for the 2019 reporting period.⁷
10. Proposed greater access to the SNF 3 day rule exclusion was not available on Track 2. Changes allow for participants in ACO to receive SNF services so long as the ACO standing is 3 stars or above. Waivers for the 3 day rule are available under strict rules over the entire ACO spectrum.⁸

² Page 67820

³ Page 67852

⁴ Page 68024

⁵ Page 67824

⁶ Page 67961

⁷ Page 67961

⁸ Page 67822

11. Beneficiaries will have ability to control their healthcare and those who chose proactive measures can benefit from incentive's provided by the ACO's. The new rules take into account the revenue streams of stronger ACO's and these will be tracked and audited to prevent "cherry picking" by both the ACO and beneficiaries.⁹
12. New incentive programs should be shared with the Secretary of HHS for approval.¹⁰ Approval of the program does not negate future removal of the program by the secretary.⁹
13. Telehealth services are acceptable methods for delivery of services when applicable. However, CPTs associated with "Inpatient" codes G0406, G0407, G0408, G0425, G0426, and G0427 cannot be used for patients when services provided in their homes. These codes are now for reporting inpatient hospital visits and are included on the 2018 approved Telehealth list.¹¹¹⁰
14. Methodology for Benchmarking will continue to evolve, with a greater emphasis on Quality and savings, used as the metric. Moving away from ACO's historical costs to benchmarking within the ACO's region. The benchmark maximum weight will be lowered from 70% to 50%.¹²
15. While still utilizing CMS Hierarchical Condition Category (HCC capped at 3%) latest edition located here: §§ 425.602(a)(3) and (8), 425.603(c)(3) and (8); see also Medicare Shared Savings Program, Shared Savings and Losses and Assignment Methodology Specifications (May 2018, version 6) available at <https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/sharesavingsprogram/program-guidance-and-specifications.html>.¹³
16. Of note, the Benchmarking will be reviewed annually with the exception of the first year July 1, 2019 – December 31-2019, time frame. ACO's with a 6 months term will use the new benchmark established during that period. Also adjustments for percentage FFS spending nationally will be capped.
17. Modifying the MSR/MLR to address small population sizes. Performance year beginning on July 1, 2019, and subsequent years.¹⁴

MSR

 - Under both the one-sided and two-sided models of the Shared Savings Program, ACOs must meet or exceed a Minimum Savings Rate (MSR) to get a shared savings payment.
 - MLR
 - Minimum Loss Rate (MLR) is applied to protect against losses resulting from random variation.
18. Benchmarking changes include elimination of the "Sit Out Period". That identifies a year period where ACO's can transition out of their current contracts and begin a new agreement under the new rules. However, these have not been finalized as of this publication of Federal Register Vol. 83, No. 249 /Monday, December 31, 2018 /Rules and Regulations.
19. The domains at the present remain unchanged.

⁹ Page 67986

¹⁰ Page 67975, 67980

¹¹ Page 67824

¹² Page 68007

¹³Page 68000

Resources:

Federal Register Vol. 83, No. 249 /Monday, December 31, 2018 /Rules and Regulations, Table of Contents Table by page location

Second table was created from the same source by page location for easy look up.

Selected resources appear on the following pages.

Table of Contents	Page Location	Notes
I. Executive Summary and Background	67819	
A. Executive Summary	67819	
1. Purpose	67819	
2. Summary of the Major Provisions	67822	
3. Summary of Costs and Benefits	67824	
B. Statutory and Regulatory Background	67825	
II. Provisions of the August 2018 Proposed Rule and Analysis of and Responses to Public Comments	67825	
A. Redesigning Participation Options To Facilitate Transition to Performance-Based Risk	67826	
1. Background on Shared Savings Program Participation Options	67826	
2. Modified Participation Options Under 5-Year Agreement Periods	67826	
3. Creating a BASIC Track With Glide Path to Performance-Based Risk	67841	
4. Permitting Annual Participation Elections	67857	
5. Determining Participation Options Based on Medicare FFS Revenue and Prior Participation	67863	
6. Requirements for ACO Participation in Two-Sided Models	67922	
7. Participation Options for Agreement Periods Beginning in 2019	67944	
B. Fee-for-Service Benefit Enhancements	67967	
1. Background	67967	
2. Proposed Revisions	67968	
C. Providing Tools To Strengthen Beneficiary Engagement	67979	
1. Background on Beneficiary Engagement	67979	
2. Beneficiary Incentives	67979	
3. Empowering Beneficiary Choice	67991	
D. Benchmarking Methodology Refinements	68005	
1. Background	68005	
2. Risk Adjustment Methodology for Adjusting Historical Benchmark Each Performance Year	68007	
3. Use of Regional Factors When Establishing and Resetting ACOs' Benchmarks	68013	
4. Technical Changes To Incorporate References to Benchmark Rebased Policies	68030	
E. Updating Program Policies	68030	
1. Overview	68030	
2. Coordination of Pharmacy Care for ACO Beneficiaries	68030	
F. Applicability of Final Policies to Track 1+ Model ACOs	68031	
1. Background	68031	
2. Unavailability of Application Cycles for Entry Into the Track 1+ Model in 2019 and 2020	68032	
3. Applicability of Final Policies to Track 1+ Model ACOs Through Revised Program Regulations or Revisions to Track 1+ Model Participation Agreements	68033	
III. Provisions of the December 2017 Interim Final Rule With Comment Period and Analysis of and Response to Public Comments	68033	
A. Background	68033	
B. Shared Savings Program Extreme and Uncontrollable Circumstances Policies for Performance Year 2017	68034	
1. Determination of Quality Performance Scores for ACOs in Affected Areas	68035	
2. Mitigating Shared Losses for ACOs Participating in a Performance-Based Risk Track	68040	
IV. Collection of Information Requirements	68043	

Tables	Page Location	Notes
TABLE 1-APPLICABILITY DATES OF SELECT PROVISIONS OF THE FINAL RULE	67817	
TABLE 2- ACO's BY TRACK AND NUMBER OF ASSIGNED BENEFICIARIES FOR PERFORMANCE YEAR 2018	67830	
TABLE 3- COMPARISON OF RISK AND REWARD UNDER BASIC TRACK AND ENHANCED TRACK	67852	
TABLE 4- DETERMINATIONS OF LOSS SHARING LIMIT BY SELF-REPORTED COMPOSITION VERSUS CLAIMS-BASED APPROACH FOR TRACK 1+ MODEL APPLICATIONS	67855	
TABLE 5- HYPOTHETICAL EXAMPLE OF LOSS SHARING LIMIT AMOUNTS FOR ACO IN LEVEL E OF THE BASIC TRACK	67856	
TABLE 6-EXAMPLES OF PHASE-IN OF MODIFIED REGIONAL ADJUSTMENT WEIGHTS BASED ON AGREEMENT START DATE AND APPLICANT TYPE	67908	
TABLE 7-PARTICIPATION OPTIONS FOR LOW REVENUE ACOs BASED ON APPLICANT TYPE AND EXPERIENCE WITH RISK	67911	
TABLE 8-PARTICIPATION OPTIONS FOR HIGH REVENUE ACOs BASED ON APPLICANT TYPE AND EXPERIENCE WITH RISK	67913	
TABLE 9-DETERMINATION OF MSR BY NUMBER OF ASSIGNED BENEFICIARIES	67927	
TABLE 10- AVAILABILITY OF PAYMENT AND PROGRAM POLICIES TO ACO BY TRACK	67977	
TABLE 11- AVAILABILITY OF ACO's TO ESTABLISH A PROPOSED BENEFICIARY INCENTIVE PROGRAM BY TRACK	67985	
TABLE 12- HYPOTHETICAL DATA ON APPLICATION OF AGREEMENT PERIOD CAP ONPY TO BY3 RISK RATIO	68009	
TABLE 13-HYPOTHETICAL DATA ON APPLICATION OF CAP TO REGIONAL ADJUSTMENT AMOUNT	68019	
TABLE 14- PY 2016 RESULTS BY SHARED SAVINGS PROGRAM TRACK	68045	
TABLE 15-PY 2016 RESULTS FOR LOW REVENUE AND HIGH REVENUE TRACK ACO's	68046	
TABLE 16-AVERAGE ADJUSTED CUMULATIVE PER CAPITA MEDICARE FFS TREND 2011-2016 (BY YEAR MARKETS BECOME ACO ACTIVE RELATIVE TO CUMULATIVE TREND FOR MARKETS WITHOUT SIGNIFICANT ACO ACTIVITY)	68048	
TABLE 17- 10 YEAR ESTIMATED IMPACT OF FINAL RULE ON ACO PARTICIPATION SPENDING ON PARTS A AND B CLAIMS, ACO SHARED SAVINGS NET LOSSES AND NET FEDERAL IMPACT (EXPRESSED IN MILLIONS)	68054	
TABLE-18- ACCOUNTING STATEMENT ESTIMATED IMPACTS (CY's 2019-2028)	68061	

Quality Metrics / Domains:

The following Quality Metrics have not been changed for July 1, 2019 reporting period.
CMS Blog: "Pathways to Success," an Overhaul of Medicare's ACO Program
<https://www.cms.gov/blog/pathways-success-overhaul-medicares-aco-program>

DOMAIN	NUMBER OF INDIVIDUAL MEASURES	TOTAL MEASURES FOR SCORING PURPOSES	TOTAL POSSIBLE POINTS	DOMAIN WEIGHT
Patient/Caregiver Experience	8	8 individual survey module measures	16	25%
Care Coordination/ Patient Safety	10	10 measures, including the EHR measure, which is double-weighted (4 points)	22	25%
Preventive Health	8	8 measures	16	25%
At-Risk Population	5	4 measures: three individual measures and a two-component diabetes composite measure that is scored as one measure	8	25%
Total in all Domains	31	30	62	100%